Pathways to Entrepreneurship and Small Business Funding Opportunities from NCI

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Cancer Research Training Leads to Many Paths

The objective of the Cancer Biology Training Consortium is to serve as a forum for the development of innovative and **Business Development** multidisciplinary approaches to train a diverse, impactful **Industry/Biotech** cancer research workforce. **Academia** PhD **Postdoc** Science/Medical **Communications Medical Science Liaison** Consulting



SBIR/STTR Supports Early-Stage Small Businesses



\$1.3B at NIH
\$203M at NCI

Small Business Innovation Research (SBIR)

- \$178M NCI FY23 (3.2% of extramural R&D budget).
- Permits non-profit research institution partner.
- PI must be primarily employed by company.
- 33% (Ph I) or 50% (Ph II) of budget may be outsourced.

Small Business Technology Transfer (STTR)

- \$25M NCI FY23 (0.45% of extramural R&D budget).
- Requires non-profit research institution partner.
- PI may be employed by either. 10% effort required.
- 30% of budget must be to partner (up to 60%).



NCI SBIR Portfolio and Core Activities

400+ Active Projects Training & Mentoring Scientific & **Technical Portfolio** NCI Management **Develop & SBIR Manage Funding** In Vitro **Opportunities Diagnostics 17% Imaging 18% Application &** Cancer Resubmission **Devices for** Control & Cancer Guidance **Epidem-**Cancer Commercialization Therapy 11% iology 8% **Assistance Initiatives** Outreach



SBIR/STTR is a Three-Phase Program

\$400,000 6-12 MO

\$2,000,000 UP TO 2 YR \$4,500,000 2-3 YR

PHASEI

PHASE II (Direct to Phase II)

NCI SBIR PHASE IIB BRIDGE AWARD

CROSSING THE VALLEY OF DEATH

PHASE III

FAST TRACK (PHASE I+II)

Proof of concept

Research and development (comm. plan required) Technology validation and clinical translation (third party investor funds expected)

Commercialization (non-SBIR/STTR funds)

The award is ALWAYS made to the small business concern

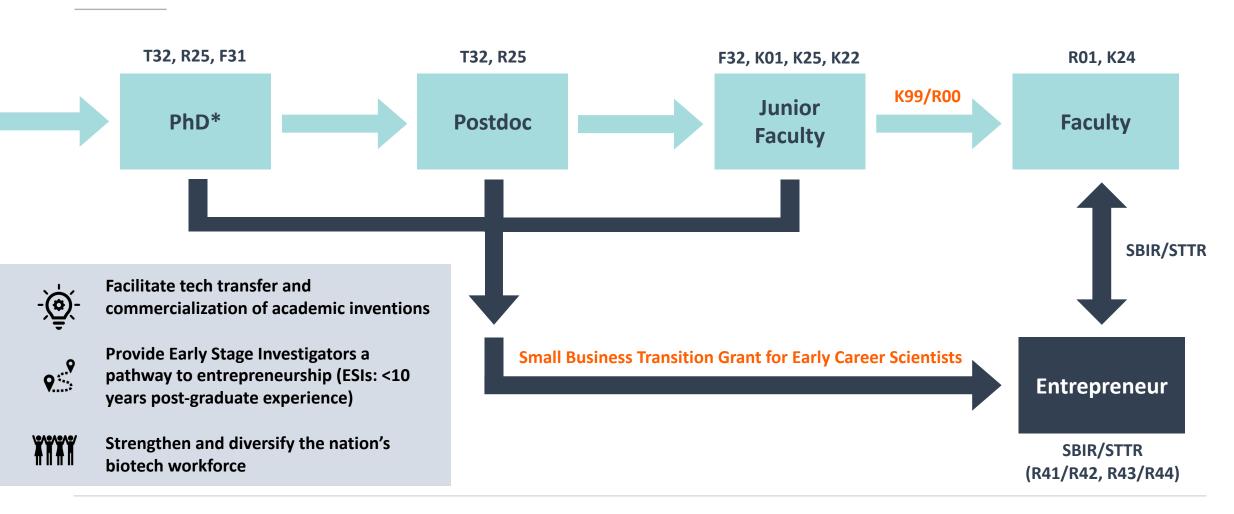


Current NCI SBIR/STTR Funding Opportunities

TITLE	SBIR NOFO	STTR NOFO	RECEIPT DATES
Omnibus Solicitation (covers all of NIH)	PA-23-230 (General) PA-23-231 (Clinical Trial)	PA-23-232 (General) PA-23-233 (Clinical Trial)	
Notice of Special Interest (NOSI) for Cancer Prevention, Diagnosis, and Treatment Technologies for Low-Resource Settings	NOT-CA-21-062	NOT-CA-21-062	Standard Receipt Dates: January 5 April 5 September 5
NOSI: SBIR Technology Transfer	NOT-NS-22-017		
NOSI: Utilization of Cohorts and Prospective Study Designs for Liquid Biopsy Assay Validation for Early Detection of Cancers	NOT-CA-23-004	NOT-CA-23-004	
Small Business Transition Grant (SBTG) for Early Career Scientists		RFA-CA-23-035	August 21, 2023
NCI SBIR Phase IIB Bridge	RFA-CA-23-034		August 21, 2023
NCI SBIR Concept Award (Contract)	75N91023R00034		August 22, 2023
Contract Solicitation	PHS 2024-1		November 14, 2023



SBTG is an Entrepreneurial Training Grant for ESIs





SBTG Program Fast-Track Design

Phase II SBIR Phase I STTR Phase I to Phase II \$2,000,000 over 2 years \$400,000 up to 2 years **Transition PERSONNEL PERSONNEL** PERSONNEL PI must be US citizen or lawful PI moves to Same PI (non-transferrable, employed >50%) permanent resident and have ESI status by company) company Clear milestones and go/no-go criteria for **TRAINING TRAINING** transition Mentoring continues from Technical and Mentoring plan required including a Technical and a Business Mentor **Business mentors TECHNICAL TECHNICAL** PI preps technology to move to Most research conducted at company site Small pivots in research allowed company I-Corps at NIH required

Read the NOFO: https://grants.nih.gov/grants/guide/rfa-files/RFA-CA-23-035.html



Administrative Supplement to Promote Diversity

Candidates from Diverse Backgrounds:
Paid position to gain research &
entrepreneurial experience



Active SBIR/STTR Companies:
Additional funding to bring on candidates from diverse backgrounds



Up to \$150k direct cost during company's parent award



Eligible candidates from groups that have been shown to be underrepresented in health-related research, women, and socially/economically disadvantaged individuals.

- ✓ Undergraduate students
- ✓ BS and MS holders
- ✓ Graduate (predoctoral) and health professional students
- ✓ Postdoctoral fellows
- ✓ Investigators developing independent research careers



Don't know an SBIR/STTR company? Check out a list of potentially eligible companies here.



NCI SBIR/STTR Non-Funding Resources

\$400,000 6-12 MO \$2,000,000 UP TO 2 YR \$4,000,000 2-3 YR

PRE-PHASE I

PHASE I

PHASE II

SBIR PHASE IIB BRIDGE AWARD

COMMERCIALIZATION

NCI Peer Learning and Networking (PLAN) Webinar

Applicant
Assistance
Program (AAP)

NIH I-Corps

NCI Investor Initiatives

NCI Commercialization Workshops

Executive Roundtable

Connecting Awardees to Regulatory Experts (CARE)

NCI Industry Mentoring & Assistance

Technical and Business Assistance (TABA)



Peer Learning and Networking (PLAN) Webinar Series



Part I. Presentation

Watch pre-recorded panelist presentation on the PLAN webpage prior to joining the webinar and write down your questions.



Part II. Panel Session

Attend real-time panel session and ask your questions to the panelists and/or the moderating NCI SBIR program director.



Video Content Available Online:

- First Steps for Starting a Small Business (4 speakers)
- ☐ Implementing a Quality Management System (QMS) (6 speakers)
- ☐ How to Write a Good Specific Aims Page (4 speakers)

Upcoming Topics:

- ☐ Keys to a Successful IND Submission
- ☐ Small Business Transition Grant (SBTG)
- Connecting Awardees with Regulatory
 Experts (CARE) Program



NIH Applicant Assistance Program (AAP)

FREE 10-week program that provides a mentor for applicants, who have never applied/won an SBIR/STTR award, to prepare and submit a Phase I SBIR/STTR application



One-on-one, weekly mentoring for application preparation support



Review of every application component (i.e., specific aims page, budget, etc.)



Guidance on registration and submission process



Omnibus deadlines (Jan 5, Apr 5, Sep 5)



Especially encourage businesses that are:

- Owned/run by women
- Owned/run by racial/ethnic groups underrepresented in biomedical research
- Owned/run by individuals from socially and economically disadvantaged backgrounds
- Located in NIH IDeA states



Learn More About NCI SBIR/STTR



Reach out to set up a oneon-one meeting with a PD

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